

## About SoFi

SoFi is a leader in marketplace lending and the largest provider of student loan refinancing, with over \$5 billion dollars in loans funded. We're transforming financial services for early stage professionals with student loan refinancing, mortgages, personal loans and parent loans. Unlike traditional lenders, our proprietary underwriting approach takes into account merit and employment history to offer unique products our members won't find elsewhere.



### STUDENT LOAN REFINANCING

Most comprehensive student loan refinancing program available, open to employed, high-quality graduates.



### MORTGAGES

Innovative mortgages available in 23 states + DC, including 90% LTV jumbo mortgages. Real rate quotes to qualified applicants in under one minute online and on mobile devices.



### PERSONAL LOANS

A flexible personal loan program for balances from \$5k to \$100k that includes an online application, great rates and no origination fees.



### PARENT LOANS

An in-school loan for parents to help finance their child's education with no origination fee and flexible rate and term options.

### KEY SOFI MILESTONES TO DATE

- \$5B+ total loan originations
- Secured \$1B in Series E funding in September 2015, the largest single financing round in the fintech space to date
- First rated P2P securitization; \$2B+ in securitized products issued
- GAAP profitable

### OUTSTANDING MEMBERS

- **70,000** unique borrowers
- **770** average credit score
- **\$136K** average annual salary
- **\$5,749** average monthly free cash flow
- **35** average age
- **72%** graduate degree holders

### IMPACT

- **\$551M** in borrower savings
- **40** companies started through the SoFi entrepreneur program
- **140** members received unemployment and job placement assistance
- **2,000+** members received networking, career assistance
- Net Promoter Score **3x** higher than average NPS for large financial services companies

Bloomberg

| Forbes

| The Washington Post

| TechCrunch

| THE WALL STREET JOURNAL

For a \$300 welcome bonus, visit: [SoFi.com/MyReFi](http://SoFi.com/MyReFi)

Contact **MICHAEL FERNANDEZ** to learn more:



415.604.4561



mafernandez@sofi.com

[SoFi.com/MyReFi](http://SoFi.com/MyReFi)